

# Sugar Hill, NH

August 10, 2022

**Charter**  
COMMUNICATIONS

# OUR NATIONAL IMPACT



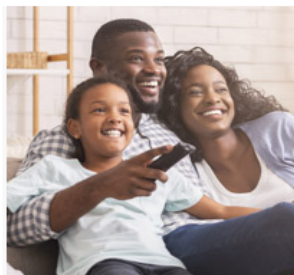
**Nearly 450 Million**

IP Devices Connected to Our Network



**53 Million**

Homes Passed in 41 States



**31 Million**

Customer Relationships



**29 Million**

Broadband Internet Customers



**16 Million**

Video Subscribers

**10 Million**

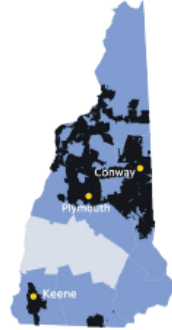
Voice Subscribers

**2.7 Million**

Mobile Lines

over **750,000**

Miles of Network Infrastructure



- ▶ **77,000**  
customers served
- ▶ **83**  
employees
- ▶ **\$3 million**  
paid in taxes & fees in 2021\*
- ▶ **\$5 million**  
2021 capital investment\*

## SERVING NEW HAMPSHIRE

Charter's insourced, U.S.-based workforce includes **83 people in New Hampshire**.

Our largest employment centers are housed in **Center Conway, Keene, and Moultonborough**.

We serve **56 communities** across the state.

## EXPANDING BROADBAND ACCESS

In 2021 alone, Charter extended its network to reach more than **1.1 million additional homes and small businesses** across the country, about **30% in rural areas**.

In 2021, Charter extended its network to reach an additional **2,000 homes and small businesses in New Hampshire**.

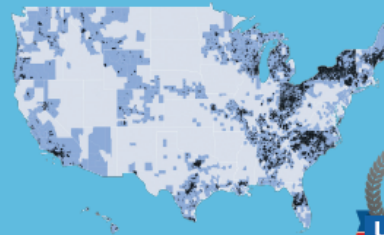
## ▶ EMPOWERING OPPORTUNITY FROM COAST TO COAST

Charter Communications is a leading broadband connectivity company and cable operator providing superior high-speed internet, voice, video, and mobile services under the brand name Spectrum to more than **32 million customers across 41 states**.

We're driving innovation and growing economies from coast to coast and in communities big and small. From 2017-2021 alone, Charter invested over **\$40 billion in infrastructure and technology** – contributing significantly to the U.S. economy.

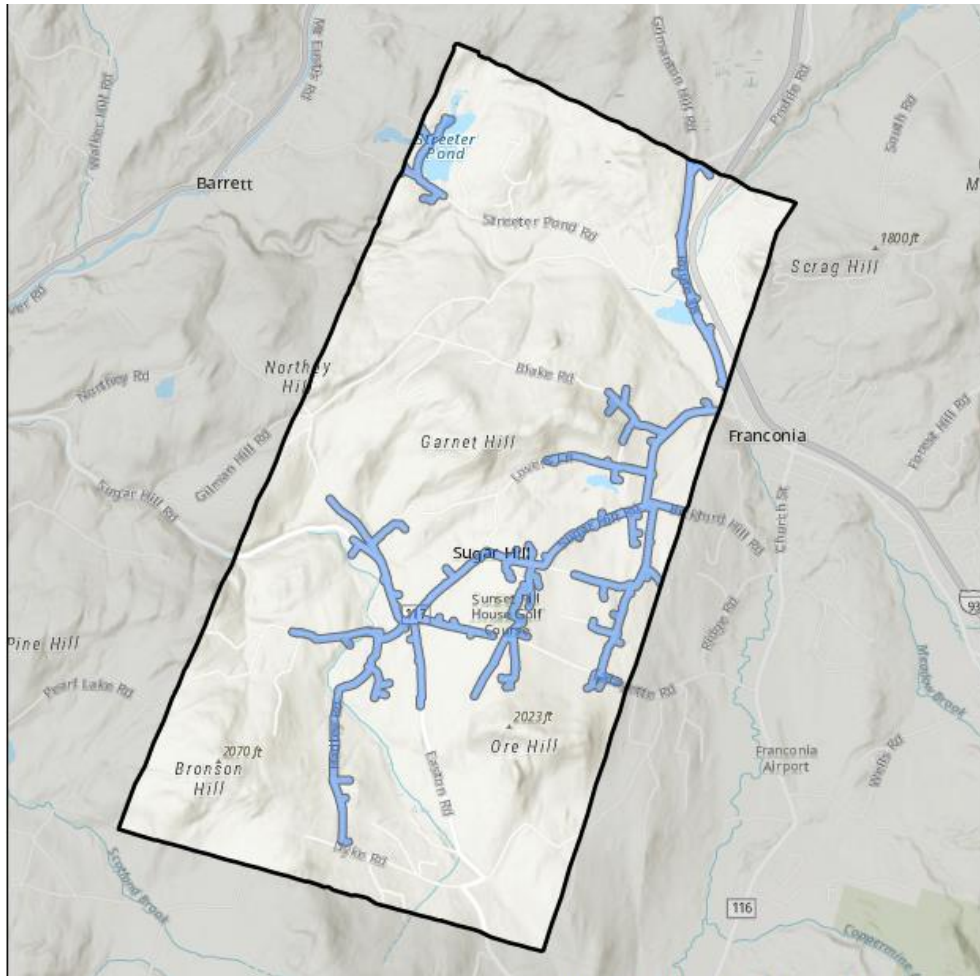
Our investments are paying off—Spectrum Internet ranks **#1 in rural internet service** in the U.S. News & World Report 2021-22 "Best Rural Internet Service Providers" rankings.

Every day, we work to deliver on our core business objective: providing superior products with great customer service.





# Current Service Area



**299** Locations  
with Access  
to Spectrum

\*Address list  
provided to the  
Town April 2022

**Broadband  
Speeds of  
1000x35Mbps**





## SPECTRUM INTERNET® ASSIST

Affordable, reliable high-speed Internet access for qualifying households



Spectrum Internet Assist is a low-cost, high-speed broadband service that provides qualifying households with Internet service for **\$17.99 per month**.

To qualify for Spectrum Internet Assist, a member of the household must be a recipient of one of the following programs:

- The National School Lunch Program (NSLP); free or reduced-cost lunch
- The Community Eligibility Provision (CEP) of the NSLP
- Supplemental Security Income (SSI) (age 65 and over only)

Programs that do not qualify for Spectrum Internet Assist: Social Security Disability (SSD), Social Security Disability Insurance (SSDI), and Social Security Retirement and Survivor Benefits are different from Supplemental Security Income (SSI) and do NOT meet eligibility requirements.

If you believe you may qualify, visit [SpectrumInternetAssist.com](https://SpectrumInternetAssist.com).

- Enter in your 5-digit ZIP code to see if Spectrum Internet Assist is available in your area.
- If available, you will receive direction to call 1-844-525-1574 to start the qualification process.
- If Spectrum Internet Assist is not available in your area, you will receive a coming-soon message and be asked to check back for updates.

### GET CONNECTED WITH HIGH-SPEED INTERNET FOR **\$17.99/MO**

Spectrum Internet Assist gives your household a reliable, blazing-fast connection to the world of information, education, entertainment and services that are available online.

With Spectrum Internet Assist, you'll enjoy:

- 30 Mbps of Internet speed with NO data caps
- **FREE** Internet modem
- No contracts, ever
- Add fast in-home WiFi for \$5 more a month

To get started, visit:  
**[SpectrumInternetAssist.com](https://SpectrumInternetAssist.com)**

## Broadband Accessibility

### Participation in the [FCC's Affordable Connectivity Program \(ACP\)](#)

To further assist in closing the Digital Divide during the COVID pandemic, Charter is participating in the \$14.2 billion federal Affordable Connectivity Program (“ACP”) to help connect eligible households with high-speed internet during the ongoing COVID-19 pandemic.

ACP provides eligible households a credit of up to \$30 per month **toward any tier of broadband service that meets their**. The ACP credit is currently available to offset the cost of any of our broadband products for qualifying customers.

New customers who qualify for an ACP credit are also eligible to subscribe to **Spectrum Internet 100 service** (100 Mbps/10 Mbps) at the current promotional price of \$29.99; for these ACP customers, there would be no service charge once the ACP credit is applied during the promotional period.

[https:// www.spectrum.net/support/internet/affordable-connectivity-program](https://www.spectrum.net/support/internet/affordable-connectivity-program)

# Community Solutions Bulk Program

- The SCS Bulk Program plays a crucial role in closing the “digital divide” with more affordable broadband access
  - Sample Price: High Speed Internet Service (up to 1000 Mbps) available in BULK for \$35 in certain scenarios (contingent upon business modeling)
  - Significant savings off regular retail prices (approx. \$134.99 non-promotional regular price)
  - Includes modem and wireless router
- One aggregated monthly bill to municipality or entity
  - Residents have ability to upgrade or order additional services outside of the bulk package and would be billed directly for those services
- Video service also available in bulk if desired with similar savings
  - Sample double play bulk price: \$48 for TV Select + 400 Mbps broadband service
  - Significant savings off regular retail prices – approx. \$154.47
  - Includes 1 STB, modem and wireless router
- Typical term: 5 years (ability to negotiate lower or higher between 3-7 years)



# Standard Wireline Broadband Service Offerings and Prices

Speed Tier	Downstream Mbps	Upstream Mbps	Standard Monthly Rate – without Promotional Pricing	Installation Fee
Spectrum Internet Assist	30	4	\$17.99	\$0.00
Spectrum Internet	200	10	\$74.99	\$49.99
Spectrum Internet Ultra	400	20	\$94.99	\$49.99
Spectrum Internet Gig	1000	35/500	\$114.99	\$49.99

In addition to the standard, non-promotional rates itemized above, Spectrum may also offer promotional pricing, including bundled discounts. Charter’s current promotional offerings can be found at <https://www.spectrum.com/internet>. Spectrum’s terms of service will apply to all tiers of service.

\*All promotional offers are subject to change and may not be available in all areas or to all customers.

# Questions?

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